

<mark>日照港</mark> 裕廊码头有限公司

RIZHAO JURONG PORT TERMINALS CO., LTD.



日照港裕廊码头有限公司

办公电话: +86-0633-7381569 业务电话: +86-0633-7381617 传真: +86-0633-7381530

邮编: 276826

邮箱: rzgyl@rzgyl.com

地址: 中国山东省日照市海滨五路南首

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Rizhao Jurong Port Terminals Co., Ltd. Office Tel: +86-0633-7381569 Business Tel: +86-0633-7381617 Fax: +86-0633-7381530

Postal Code: 276826 Email: rzgyl@rzgyl.com

Address: Southern End, Hai Bin Wu Lu, Rizhao, Shandong, China



打造国际粮食物流中心 To develop an International Grain Logistics Center





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A总经理致辞 ddress by General Manager

劈波逐浪行,浓墨著华章。在日照港大力实施国际化战略的背景下,2011年3月17日,日照港与新加坡裕廊海港合资组建日照港裕廊码头有限公司。合资公司的成立,开启了日照港利用国际港口资源,创新对外合作模式的新纪元,在日照港逐梦强港、名港的征程上添上了一抹重彩。

"Riding the choppy wave lines, thick ink illustrates our glorious chapter". In conjunction with the international strategy of Rizhao Port, a joint venture company known as Rizhao Jurong Port Terminals Co., Ltd was started by Rizhao Port Co., Ltd and Jurong Port Pte Ltd (Singapore) on 17 March 2011. The establishment of the joint venture company opened Rizhao Port's utilization of international port resources and a new era of innovation in foreign cooperation, adding to Rizhao Port's dream of achieving international reputation and recognition.

5年的创业发展,日照港裕廊码头有限公司走过了稳步过渡、快速起步、发展壮大的奋斗历程,并逐步培育出了 "靠泊能力大、卸船效率高、仓储能力强、疏港速度快、增值服务优" 五大优势,驶上了一条跨越发展的快车道。"十二五"期间,公司货物吞吐量年均增速8.92%,2015年,共完成吞吐量2003万吨,大豆、木片、木薯干等三大主力货种吞吐量位居全国沿海港口前列。

Through her 5 years' of development, Rizhao Jurong Port Terminals has gone through a steady transition, quick inauguration, strong development and growth. She gradually cultivated 5 major advantages, namely "Strong berthing capability, high discharging productivity, strong storage capacity, fast dispatch of cargo and excellence in value added services", riding on a fast track of extensive development. During China's Twelve Five Year Plan, the company's throughput achieved an annual growth rate of 8.92%, with throughput hitting 20.03 million tons in year 2015. The volume for the 3 main cargo types; soybeans, woodchips and tapioca were also among the highest in China's coastal sea ports.



蔚蓝海域承载阳光梦想。依托日照港优越的区位优势,融合国际 先进的管理理念,日照港裕廊码头有限公司致力于持续提升经营管理 水平,为广大客户提供低成本、高效率、高质量、高附加值的港口服 务,全力推动港口建设"国际粮食物流中心",与广大客户和商共赢, 共同发展。

"The sky blue sea carries the dreams of the sun" .Relying on Rizhao Port's excellent geographical location and a combination of international management ideology, the JV company is committed to continuing to enhance the level of management, providing low cost, high efficiency, high quality and high value-added port services for our customers. The company is putting in all efforts in the development of an "International Grains Logistics Centre", achieving a win-win situation with our customers, as well as growing together with our customers.

总经理: 麻常见

General Manager:





日照港简介

ntroduction on Rizhao Port Group

日照港是中国重点发展的沿海主要港口,新亚欧大陆桥东方桥头堡,全球重要的大宗能源及原材料中转基地,也是"丝绸之路经济带"和"21世纪海上丝绸之路"的重要节点和支点。1982年开工建设,1986年投产运营,拥有石臼、岚山两大港区,总体规划了274个泊位、7.5亿吨能力,现已建成56个生产泊位,年通过能力超过3.5亿吨。

Rizhao Port is one of key focus in the development of China's coastal sea ports, the eastern bridgehead of the new Euro-Asia Continental Bridge, one of the world's most important bulk energy and raw materials transshipment base. It is also the intersection and pivot of the Silk Road Economic Belt and 21st Century Maritime Silk Road. Constructed in 1982, the port began operations in 1986. The overall plan of the port is 274 berths with a capacity of 750 million tons, consisting of Shijiu and Lanshan District. As of now, the port has 56 operational berths, with annual throughput exceeding 350 million tons.





日照港集团有限公司组建于 2003年5月,业务涵盖港口业务、物流贸易、建筑制造、金融服务、旅游服务五大板块,总资产超过 500亿元。2006年吞吐量突破 1亿吨,2010年突破 2亿吨,2013年突破 3亿吨,2015年完成 3.37亿吨,居中国沿海港口第八位、世界第11位。秉承"合作凝聚力量,携手创造价值"的理念,日照港先后与中石化、中石油、新加坡裕廊港、亚太森博、山东钢铁等 70 多家中外大型企业合作,形成了融合分享的商业模式。

Rizhao Port Group Co., Ltd was established in May 2003 with 5 key business focuses. They include port services, logistics and trade, construction and manufacturing, financial and tourism services, total assets exceeding RMB 50 billion. Cargo throughput exceeded 100 million tons in 2006, 200 million tons in 2010 and 300 million tons in 2013. In 2015, the port handled a total throughput of 337 million tons and is ranked 8th amongst China's coastal ports and 11th in the world. Adhering to the ideology of "Cooperation forges strength, Partnership creates value", Rizhao Port has collaborated with more than 70 major local and foreign companies, amongst them Sinopec, PetroChina, Singapore's Jurong Port, Asia Symbol, Shandong Iron and Steel, sharing and forming an integration of business models.



2006年,日照港在上交所首发上市,累计10次融资达90.85亿元。日照港股票一直保持了"上证治理指数"、"上证380指数"、"中证500指数"样本股和"沪港通"标的股地位。

Since her listing on Shanghai Stock Exchange (SSE) in 2006, Rizhao Port Co., Ltd has raised a total of RMB 9.085 billion capital funds over 10 subscriptions. Rizhao Port's stock has always maintained a sample stock status in SSE Corporate Governance Index, SSE 380 Index, CSI 500 Index, as well as Shanghai-Hong Kong Exchange Connect.



日照港集团先后荣获全国文明单位、全国质量 奖、山东省省长质量奖、山东省集体一等功等荣誉 称号。集团党委被中央和省委授予全国、全省"先 进基层党组织"。

Rizhao Port has won the National Model Unit, National Quality Award, Shandong Province Quality Award and Shandong Province First Class Award for Group, as well as other honors. Rizhao Port Group's Party was also awarded the National and Provincial "Advanced Grassroots Party Organization" by the Central Party Committee and Provincial Party Committee respectively.







"十三五"期间,日照港致力于建设区域国际物流中心,建成商贸物流型、质量效益型、绿色智慧型、阳光包容型的"四型港口",全力打造国际铁矿石分拨中心、国际原油液化中转储运中心、国际粮食物流中心、内贸集装箱转运中心和现代商贸物流中心"五个中心"。

During China's Thirteenth Five Year Plan, Rizhao Port will be focusing its efforts on establishing itself as the "Regional International Logistics Centre", building upon 4 different sets of models, namely "Business Logistics", "Quality and Results", "Green and Smart" and "Sunshine and Accommodating", sparing no efforts in creating "5 Centers", namely "International Iron Ore Distribution Center", "International Crude Oil and Liquid Chemicals Transit, Storage and Transportation Center", "International Grain Logistics Center", "Domestic Containers Transshipment Center" and "Modern Trade and Commerce Logistics Center".





裕廊海港简介

ntroduction on Jurong Port, Singapore

裕廊海港建立于 1965 年,从早期处 理散杂货以支援新加坡建国初期的工业建 设开发,至今已发展成为新加坡和周边区 域的主要多用途海港,处理散装货、件杂 货和集装箱。

2001年1月,通过企业重组,成为裕廊集团全资拥有的子公司,命名为裕廊海港私人有限公司。重组后,注册资本为6.8亿元(新市),现资产值达9亿多元(新市),有正式员工500余人。

Jurong Port was established in 1965 to handle bulk cargo in order to support the industry development in the early year after the establishment of Singapore. Now, Jurong Port has grown to become the main multi-purpose port handling bulk, breakbulk cargo and containers and in the area around. Jurong Port was corporatized and became a fullyowned subsidiary of JTC Corporation in January 2001, and was named Jurong Port Pte Ltd. With more than 500 regular employees, the registered capital is 680 million Singapore Dollars and the asset value is more than 900 million Singapore Dollars after the restructure.









裕廊海港是一个多用途海港,总面积 155 公顷,包括自由 贸易区 127 公顷,共有 32 个泊位,泊位全长 5600 米,水深 达 -16 米。裕廊海港位于新加坡西部,毗邻主要工业区及裕廊岛石油化工区,周边也遍布了多个一流仓储设施的物流仓库。

Jurong Port is a truly multi-purpose port. The total area of Jurong Port is 155 hectares, including a free trade area of 127 hectares, 32 berths with total berth length of 5,600 meters. The water draft is -16 meters. Jurong Port is located in the western part of Singapore, close to major industrial areas and Jurong Island Petrochemical Zone. There are a number of logistics warehouses with first-class storage facilities around the port.

裕廊海港从 2003 年起,连续 7 年荣获著名的亚洲货运及物流大奖中的"亚洲最佳新兴集装箱码头","亚洲最佳集装箱码头"和"亚太区最佳集装箱码头"等奖项。除了优化服务,裕廊海港也十分重视作业安全,2009 年获颁劳埃德协会亚洲奖项中的"安全成就奖"。2010 年至 2015 年,连续 6 年荣获"弗若斯特沙利文奖之亚太最佳多用途码头奖",2011 年荣获新加坡通讯局颁发的"资讯信息特优奖"。2012 年裕廊海港行政办公楼荣获建设局颁发的"绿色建筑标志铂金奖"。2015 年裕廊海港荣获新加坡标准、生产力与创新局颁发的"新加坡优质奖";两个泊位翻新项目的环保工程获得建设局颁发的"绿色建筑标志黄金奖"。

Jurong Port won the "Best Emerging Container Terminal Operator - Asia" Award, "Best Container Terminal Operator in Asia" and "Best Asia Pacific Container Terminal" Award at the renowned Asian Freight and Supply Chain Awards (AFSCA) for 7 consecutive years since 2003. Jurong Port attaches great importance to job security in addition to optimizing services. In 2009, Jurong Port won the "Achievement in Safety" Award at the Lloyd's List Asia Awards 2009. From 2010 to 2015, Jurong Port won the Frost and Sullivan's "Asia Pacific Multi-Purpose Terminal Operator of the Year" Award for 6 consecutive years. In 2011, it was also awarded the "News and Information Premium Award" by Communications Authority of Singapore. In 2012, Jurong Port Administration Building received the BCA Greenmark Platinum Award and in 2015, Jurong Port received the Singapore Quality Award (SQA) from Spring Singapore as well as the BCA Greenmark Gold Award for the Green Berth project (J10/J11).



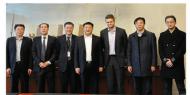
日照港裕廊码头有限公司简介

ntroduction on Rizhao Jurong Port Terminals Co., Ltd.

2011年3月17日,日照港与新加坡裕廊海港合资组建日照港裕廊码头有限公司,合资范围为日照港石臼港区西区8个泊位及相关配套设施。主要经营散粮、木片、木薯干、粮油等码头服务业务,包括港口货物装卸、仓储、堆存、运输以及相关的辅助业务。







On 17 March 2011, Rizhao Jurong Port Terminals Co., Ltd was established, jointly invested by Rizhao Port Group Co., Ltd and Jurong Port Pte Ltd of Singapore. The joint venture company operates 8 berths, equipped with a variety of facilities in the western region of Shijiu District of Rizhao Port. Its business scope includes handling of bulk grain, woodchips, tapioca and edible oil, along with port services such as warehousing, cargo storage, transportation and related supporting businesses.









公司注册资本 11.7 亿元人民币,其中日照港以码头设施等实物出资,占注册资本的 70%,新加坡裕廊海港以现金出资,占注册资本的 30%。2012 年 1 月 5 日,新方投资方变更为裕廊海港日照控股私人有限公司,2012 年 3 月 30 日,中方投资方变更为日照港股份有限公司。

The registered capital of the joint venture is RMB 1.17 billion, of which 70% is contributed by Rizhao Port in port facilities and other physical assets, while Jurong Port invested in cash, accounting for 30% of the registered capital. On 5 Jan 2012, Jurong Port changed its shareholding from Jurong Port to Jurong Port Rizhao Holding Pte Ltd. On 30 Mar 2012, Rizhao Port changed its shareholding from Rizhao Port to Rizhao Port Co., Ltd.



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○港口集疏运条件

ort Transportation Conditions







疏运便捷

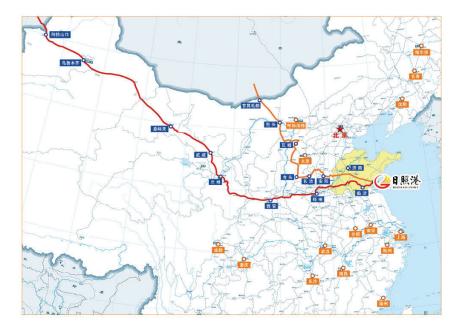
海上航线可达世界各港,已与100多个国家和地区通航。

Connected to most of the ports in the world by sea, navigation routes are already established with more than 100 countries.





陆上,拥有全国唯一两条干公里 过境铁路(瓦日铁路、新菏兖日铁路) 直通港区的优势条件。通过新菏兖日 铁路向西与陇海铁路相汇,从新疆阿 拉山口出境,横贯亚欧 30 多个国家 和地区,直达荷兰的鹿特丹;通过瓦 日铁路向西到达山西省瓦塘镇,向北 经山西、陕西、内蒙古可直达蒙古、 俄罗斯;日兰、沈海 2 条高速和 4 条国道干线直联港口,通往全国各地, 形成了四通八达的公路运输网络。 On land, Rizhao is the only port with direct access to China's only 2,000 km cross boundary railway line ("Wa-Ri" railway line and "Xin-He-Yan-Ri" railway line). Going westwards along the "Xin-He-Yan-Ri" railway line, connecting with the "Long-Hai" railway line and exiting the border via Xinjiang's Alashankou, Rizhao is connected internationally to more than 30 countries/regions, and directly to Rotterdam of Holland. The "Wa-Ri" railway line connects Rizhao to Wa Tang Town of Shanxi Province, further connecting to Inner Mongolia, Mongolia and Russia in the North. The 2 highways ("Ri-Lan" highway and "Shen-Hai" highway) and 4 state expressways with direct linkage to the port provides access to all parts of the country, forming an all directional highway transportation network.







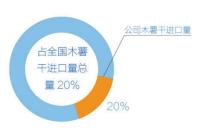
主要经营货种 ain Cargo Types

公司经营货种由成立之初的3个增加至当前的大豆、木片、木薯干、大麦、小麦、高粱、玉米、粮油及其他散杂货等20余个货种,其中过干万吨货种1个,过百万吨货种3个。2015年,公司大豆吞吐量占全国总量6.4%,木片吞吐量占全国总量的38.7%,木薯干吞吐量占全国总量20%,三大货种均位列全国沿海港口前列。

The company expanded the cargo types from 3 types during the company's inception to the current 20 cargo types; Soybeans, woodchips, taploca, barley, wheat, sorghum, maize, edible oil and others. Amongst these cargo, one cargo type exceeded 10 million tons and 3 types exceeded 1 million tons. In 2015, the company accounted for 6.4% of the total throughput of China's soybean imports, woodchips accounted for 38.7% of the total throughput of China's woodchips imports while taploca accounted for 20% of the total throughput of China's staploca imports. These 3 cargo types are ranked in the forefront amongst China's coastal ports.







2015年公司三大货种进口量

经营腹地从山东延伸至河南、山西、陕西、四川、新疆等广阔的中西部地区,辐射面积超过300万平方公里,辐射人口超过全国总人口的1/3,并与中字号、外字号、民字号的百余家重点客户建立了业务关系。广阔的腹地市场,为公司发展提供了巨大的潜力。公司已成为全国乃至国际重要的粮食、木片、木薯干集散地。

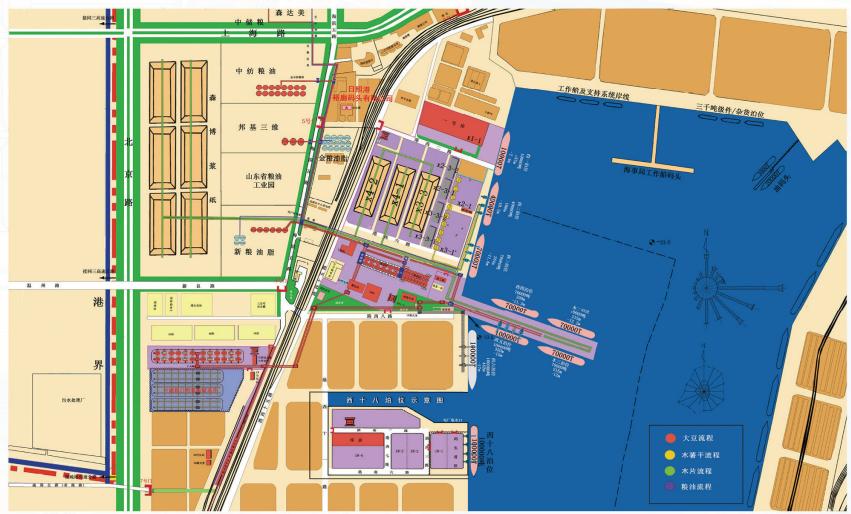
The JV company's business hinterland stretches from Shandong to Shanxi, Shaanxi, Sichuan, Xinjiang and the vast Central and Western Regions, covering a population of more than 1/3 of the total population of China. The company has also established good business relationship with hundreds of key customers, including many renowned state owned enterprises as well as reputable local and foreign corporations. The vast hinterland market offers great potential for the development of the company. The company has become an important national and international distribution center for grains, woodchips and taploca.





港区图 ap of the Port

日照港裕廊码头有限公司港区平面图



主营业务 ain businesses

散粮运输 **Bulk Grain Handling**

公司拥有中国沿海最大的 10 万吨级现代 化散粮接卸码头,泊位前沿水深-15米,可停 靠当前世界上最大的散粮运输船舶。粮食流程 卸船能力高达 4000 吨 / 小时,粮食年通过能 力超过 1100 万吨。2016年, 计划将一个前 沿水深-17米的15万吨级泊位改造成粮食泊 位,并配套建设自动化粮食工艺系统,可增加 粮食运输能力300余万吨。

The company possesses the largest and most advanced grain discharging berth (100,000 tons) along China's coast line. With a draft of -15 meters, it is able to accommodate the world's largest grain vessel, concurrently discharge a vessel using its dual conveyor belt system and achieving a discharging rate of 4000 tons per hour for grains, with an annual grain capacity exceeding 11 million tons. In 2016, the company is planning to convert an existing 150,000 tons berth with a draft of -17 meters into a grains berth, fully equipped with an automatic grain handling system, with a potential to increase the capacity of grains by 3 million tons.











港区内目前建有80座筒仓,仓储能力46.7万吨, 位于港区内部的中储粮 102 万吨筒仓项目正在加快推 进,项目建成后,港区及周边临港企业的仓储能力将 超过250万吨,居中国沿海港口第一位。公司建有6 万平方米库房,库存能力20万吨。公司可提供散装、 罐装、散件混装和大、小袋包装等装车发运,满足客 户流程、汽运、火车、水路等不同的疏港方式需求。

Within the port, there are 80 silos with a storage capacity of 467,000 tons. The construction of the Sino Grain 1.02 million tons silo project is currently going at a very fast pace. When completed, the total storage capacity of Rizhao Port, together with the grain and oil processing companies outside and nearby the port will exceed 2.5 million tons combined and rank number 1 amongst China's coastal ports. The JV company has about 60,000 m2 of warehouse space, capable of storing up to 200,000 tons of cargo. The company provides various modes of cargo dispatch; bulk, covered (train wagon), bulk mixed with bagged (train wagon), big and small bags, etc. It is able to meet all of the customers' requirements, whether by truck, by train or by sea.

公司拥有 4 条火车作业线, 并建有全国唯一的散 粮自动化火车装车线,在国际港口中率先引进工业机 器人自动化码包装车技术, 年疏港能力 185 万吨, 实 现了"全天候、全封闭、全自动"火车装车,火车装 车速度平均7分钟/节,昼夜疏港能力1万吨。公司 建有58条汽运装车线, 昼夜汽运流港能力超过3万吨。

The company has 4 railway tracks for train wagon operations, and China's only automated train loading line for grains. It is the first port in the world to introduce the use of industrial robot automation technology for loading of bagged cargo onto train wagons, with an annual dispatch capacity of 1.85 million tons. The automatic train loading line is all-weather, fully enclosed and fully automated. It has a loading productivity of 7 minutes per wagon, capable of dispatching 10,000 tons of cargo per day. In addition, the company has 58 truck loading operation line, capable of dispatching over 30,000 tons of cargo per day.





| 木片运输 | Woodchips Handling

公司是全国乃至亚洲最大的木片转运中心,建有国内唯一的木片接卸专用码头,现拥有7万吨级、4万吨级木片专用泊位各2个,10万平方米专用堆场,堆存能力35万吨,系统可直接与临港纸浆加工企业相连,平均日接卸能力超过25000吨,年通过能力超过1200万吨,年接卸量占国内进口总量近50%。卸船效率和卸船总量稳居全国沿海港口首位。

The JV company is China's and Asia's largest woodchips distribution center, the only port equipped with specialized equipment for woodchips handling. The company owns two 70,000 tons berth, two 40,000 tons berths and 100,000 square meters of specialized storage yard with a storage capacity of 350,000 tons. The conveyor belt system is connected directly to the nearby paper pulp processing companies. The average daily discharging volume is well over 25,000 tons and the annual capacity is well over 12 million tons. The annual throughput accounts for nearly 50% of the country's total imports for woodchips. Unloading efficiency and volume discharged rank first in the country.







│ 木薯干运输 │ Tapioca Handling

公司拥有全国唯一的木薯干全封闭式卸船专用码头,是我国重要的酒精加工原材料枢纽港。建有 4 万吨级卸船专用泊位 1 个, 2 条自动化散装汽运装车线, 实现了封闭接卸、环保生产, 单班最高卸船超过 8000 吨, 昼夜疏港 12000 吨。2015 年, 实现吞吐量 183.4 万吨, 位列全国沿海港口首位。

The JV company owns the only fully enclosed dry tapioca unloading berth and is one of the country's most important raw material import port for the production of alcohol (Tapioca is the raw material required for production of alcohol). The company is equipped with a 40,000 tons berth, 2 automatic loading lines for trucks, achieving a fully enclosed production and an environmentally friendly operation. The highest volume discharged was 8,000 tons per shift, cargo delivery 12,000 tons per day. In 2015, the throughput handled hit 1.83 million tons, achieving the number 1 ranking amongst the coastal ports in China.

2015年,公司新增西 18#通用泊位,泊位能力 10 万吨,建有 16 万平方米的后方堆场,1.2 万平方米库房,340 米防尘墙,可满足木薯干、粮食类货种的接卸需求。

In 2015, the JV company added a new common user berth (berth #18) with a berthing capacity of 100,000 tons. In addition to that, the company also added about 160,000 square meters of storage yard, a 12,000 square meters warehouse and 340 meters antipollution netting wall at the back reach of berth #18. With these additions, the company would be able to better serve the needs of the tapioca and grain customers.



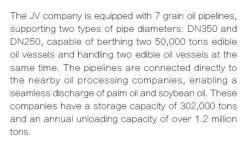






|| 粮油接卸 || Grain & oil Handling

公司码头配套建有 DN350 和 DN250 两种管径的 7 条粮油接卸管线,可供两条 5 万吨级以下的植物油船舶同时靠泊作业,专业的粮油接卸管线直接与临港粮油企业相连,可实现棕榈油、毛豆油等的装、卸船作业,临港油脂罐储能力达 30.2 万吨,年接卸能力超过 120 万吨。









一 "十二五" 发展历程 evelopment History

生产经营持续增长 Continuous growth in operations management 业务范围迅速扩张 Rapid expansion in business management

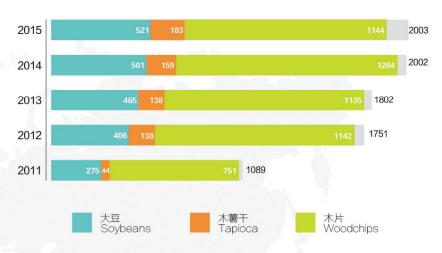
生产条件不断升级 Continuous upgrade in operations standard 管理水平稳步提升 Gradual improvement in the level of management

2011-2015 年吞吐量完成(万吨) 2011-2015 Throughput Volume ('0000 tons)



2015 年独立吞吐量首次突破 1000 万吨 Independent throughput breached 10 million tons for the first time in 2015

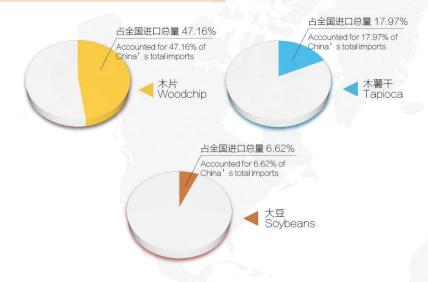
2011-2015 年分货种吞吐量完成(万吨) 2011-2015 Throughput Volume, in accordance to cargo types('0000 tons)







2011-2015年三大货种吞吐量占比(百分比) 2011-2015 Throughput of 3 main cargo types (%age)





生产纪录 | Production Record |







| 大事记 | Major Events

≥ 2011

72011					
4月4日	3 4月	5日 4	月6日	4月13日	8月26日
公司接卸 一艘大豆 "巨龙"	船艘木片	船"首 艘木	接卸第一	公司成立英文版合同签约仪式在新加坡举行	公司接卸第一艘 植物油船"环球 海王星"号
△2012				311341321-13	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
3月31	日 6月1	2日 6月	月 27 日	6月28日	8月10日
公司开通 港至东北 内贸玉米班	地区 统改扩建	工程筒 质量 设举行 职业	顺利通过 、环境、 健康安全 系认证	公司接卸首条 外贸玉米船 "培罗"轮	公司导入卓越 绩效管理模式
∠ 2013					
	7月1	5日		10月18日	
	公司举办日照法			间顺利通过国家质检 设食指定口岸专项评	
≥2014					
5月27	日	8月		10月	11月1日
日照港首列 5 L70 型铁路 专用车顺利首	散粮 高粱货 拨 18 日和	助开发外贸进口种,并于8月 25日相继成功 国进口高粱	岸进口料 和全国	列成为日照港口 良食 A 类查验点 首批 58 个进境 官口岸之一	公司成功开发 外贸麦麸新货 种
∠2015					
6月6日	7月17日	8月6日	9月2	5日 12月	9日 12月22日
公司成功接卸首条外贸散装 DDGS 船舶"丰收"轮	满载 65802 吨大豆的"阿尔法旋律"轮顺利靠泊石 日港区西区 18#泊位,标志着该泊位	公司接卸成立 以来载重吨和 载货量最大的 散粮船舶"伊 瓜苏"轮。(载 重 吨 98704 吨,载货量	在大宗和 易中心」 易中心」	商品交 改扩建	工程顺 位(日照港西
	标志有该沿位 工士40)/4円	吧, 载页重			

正式投入使用

77244吨)

≥ 2011

On April 4	On April 5	On April 6	On April 13	On August 26
The company handled the first soybean vessel named "Power Loong"	The company handled the first woodchips vessel named "The Firstec"	The company handled the first tapioca vessel named "Xianghe 1"	The signing ceremony of Sino-foreign joint venture contract (English edition) in Singapore	The company handled the first vegetable oil vessel named "Global Neptune"

≥2012

On March 31	On June 12	On June 27	On June 28	On August 10
The company	The signing ceremony	The company	The company	The company
opened the domestic	of the silo extension	passed the Quality,	handled the	introduced the
trade maize liner	project for bulk	Environmental,	first foreign	"Excellence
service from Rizhao	grain storage and	Occupational	trade maize	Performance
to Northeast Asia	transportation system	Health and Safety system certification	vessel named "Piro"	Management" model

≥2013

On July 15 On October 18

The company held the ceremony for the official opening of the bulk grain train transportation system cum bulk grain business conference

The company passed the preliminary acceptance by China's Administration of Quality Supervision, Inspection and Quarantine (AQSIQ) as a designated port for grains import

≥2014

	company successfully	The company obtained Class	The company
55 wagons of type impo			
	rted a new cargo type,	A status as a check point	added a new
L70 designated Sorg	hum. On 18 and 25 Aug,	for Rizhao Port's imported	cargo type,
for grains was the c	ompany handled the first	grain and one out of 58	Wheat bran
dispatched from 2 sor	ghum vessels from the	dedicated port for China's	
Rizhao USA		grains import	

On June 6	On July 17	On August 6	On September 25	On December 9	On December 22
The company handled the first DDGS vessel named "Harvest	The first vessel named "Alpha Melody" carrying 65,802 tons of soybean was	In terms of Deadweight Tonnage (DWT), the company handled the biggest vessel named "GL	Soybean started trading on Rizhao's Commodity Trading Center	The silo extension project for bulk grain storage passed the final acceptance test	The company's berth #2 (common user berth in Rizhao Port) passed the
Peace"	handled at berth #18, signifying the official inception	Iguazu" since inception (DWT 98,704 tons, Cargo			acceptance test as an "Open" berth



33/34



阳光·新境界

Sunshine · New Frontier

/ 企业愿景 /

Corporate Vision

打造卓越的港口物流服务商 To be an excellent port logistics service provider

/核心价值观/

Core Values

传载真诚 追求卓越 共享阳光 Deliver with Sincerity Pursue for Excellence Share the Sunshine

/ 企业使命 /

Corporate Mission

服务客户 成就员工 回报社会 Customer Service Accomplished Employees Repay the Society

/企业精神/

Corporate Spirits

创新 诚信 包容 奉献 Innovation Integrity Tolerance Dedication

/ 学习理念 /

Study Concept

创新思维 学以致用 Innovative thinking Learn in order to put into practice

▮ / 人才理念 / **Talent Concept**

激发潜能 人尽其才 全面发展 Inspire one's Potential Put talent to full use Integrated Development

/服务理念/

Service Concept

提升品质 打造名牌 Improve Quality **Brand Creation**

/安全理念/

Safety Concept

严守规程 严格管理 Strict Adherence to Rules and Regulations Strict Management and Control

员工共同 行为规范 管理人员 行为规范

Code Of Conduct Of Administrative Staff

大局为重 勇于担当 率先垂范 开拓创新 To safeguard general interests Brave to undertake responsibilities Leadership by example Pioneering and innovation

Code Of Conduct Of All Staff

忠于职责 勤于学习 精诚协作 高效执行 Be Faithful to Duties Be Eager to Learn Be Sincere in Collaboration Be Efficient in Implementing



新思维 新视野 新境界

New Philosophy New Visions New Frontier



/管理观/ **Management Beliefs**

"一岗两则(责)

三明四化"管理观

"One position, Dual Responsibilities, Three Sights, Four Cultures" Management Beliefs







一岗 One position

对岗位忠诚

Be loyal to your job position

两则(责) Dual Responsibilities

以身作则 大胆负责 Set a good example

Be brave to accept responsibilities

三明 Three Sights

作风光明 制度严明 奖罚分明 Be honest in one's approach Have a strict and transparent system Clear distinction between reward and punishment

四化 Four Cultures

工作决策超前化 生产组织科学化 横向配合主动化 企业管理人本化 Working ahead of the policies Scientific in the organization of operations Takes initiative to cooperate with peers Be people oriented in management

公司全体员工要本着 "对岗位忠诚"的精神,身 体力行,勇于担当;全力打 造一支"作风光明、制度严 明、奖罚分明"的员工队伍: 通过超前的工作决策,科学 的生产组织,以人为本,精 诚团结、主动配合,强化货 运质量管理,提升安全、清 洁生产水平,不断提高组织 效率与经宫效益, 主动顺应 新常态,为全力推动港口建 设"国际粮食物流中心", 打造最具活力的国际一流强 港做出更大的贡献。



All the company staffs must possess the "loyalty to the job position" mindset, setting a good example and be brave to undertake responsibilities. Staffs must be honest in one's approach, have a strict and transparent system, as well as a clear distinction between reward and punishment. It is through working ahead of the policies, scientific in the organization of operations, taking initiative to cooperate with peers and people oriented in management, raising the standard of safety and clean operations that one is able to continuously improve on the organization efficiency and operating efficiency. Finally, through taking the initiative to adapt to the new normal, doing one's best in accomplishing the creation of "International Grains Logistics Center", staffs can make a greater contribution to the creation of a dynamic, international first class port.







建设一个中心

To build one cente

推动港口建设国际粮食物颁中心
To promote the development of an International Grain Logistics
Center

打造四个"支撑级"

To create four strong pillars

国际粮油集疏运枢纽

To build an international grain and oil transportation hub

▶ 国际粮油贸易交易率令

To promote the development of international grain and oil trading platform

▶ 全国粮油储备基地

To promote the development of the national grain and oil reserve storage base

全国粮油加工基地

To promote the development of national grain and oil processing base

